

La Hulpe, 26 June 2013

To Whom It May Concern

Michael Oetjen

Dear Sir/Madam,

I have had the pleasure of working with Michael for the past six years.

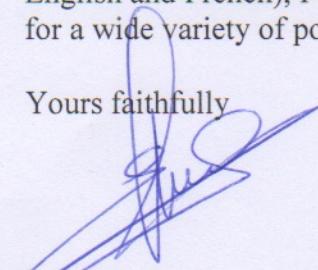
During this time, Michael held a position in the EAMER Technology & Solutions team. He was responsible for conducting product demonstrations, as well as producing customer benchmarks on a variety of hard- and software products, all part of Kodak's Commercial Imaging portfolio.

He has excellent didactical and presentation skills, resulting in convincing and inspirational demonstrations. He manages to combine this with a healthy amount of commercial "instinct".

Michael is the kind of person who just loves to take on complex projects, diving into the finer details and coming up with creative new approaches. His expert knowledge of workflow automation, combined with exceptional experience with the Kodak portfolio, results in a unique set of skills, often used beyond the scope of his job, simply because there is no better person to handle the task. Sales people often insisted that Michael be booked to "work with them", a reputation proven by numerous successful business deals.

Considering all of the above, together with multilingual talents (German, English and French), I would have no hesitation in recommending Michael for a wide variety of positions in different international environments.

Yours faithfully



Eddy Houba
Director EAMER Technology & Solutions Center

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